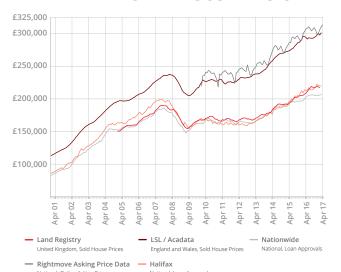
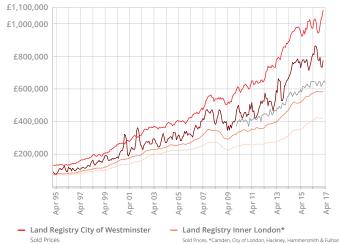


NATIONAL HOUSE PRICES



LONDON HOUSE PRICES



- Rightmove Asking Price Data
- Land Registry City of London
- Haringey, Islington, Kensington and Chelsea, Lambeth, Lewisham,
- Land Registry Outer London** Sold Prices, **Barking & Dagenham, Barnet, Bexley, Brent, Bromley Croydon, Ealing, Enfield, Greenwich, Harrow, Hawering, Hillingdon, Hounslow, Kingston upon Thames, Merton, Redbridge, Richmond on Thames, Sutton

KEY FIGURES



69,928

January 2017

Bank of England Mortgage **Approval Rate**

Up from 68,266 in December 2017



13%

RICS Price Rise Expectations Survey Over the subsequent 3

months - the same level comparing January and February 2017



0.25%

April 2017

Bank of England **Base Rate**

Further decrease in bank base rate in August 2016



39%

RICS Sales-to-Stock Ratio

Average sales per surveyor was 1% higher between January and



0.3304

31st March 2017

Monthly Average 3 Month Mean Interbank **Lending Rate**

Down from 0.34 on 28th February 2017



2.0%

Rightmove Asking Price Growth

Reported an increase in prices of property coming to market in February 2017



1.42% February 2017

Bank of England Average Rate on 2 Year Fix (75% LTV)

2 basis points lower than in January 2017

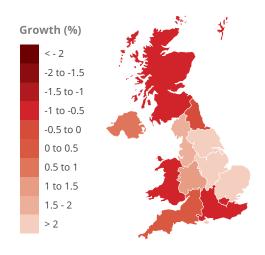


103,910

HMRC Property Transactions

Decrease of 720 transactions comparing January and February

MONTHLY PRICE CHANGES



Headline data from the official House Price Index (February 2017):

Average UK property price: £217,502 5.8%

Annual UK price change: Monthly UK price change: 0.6%

LIMITED COMPANY (SPV) MORTGAGE RATES AT 75% LTV

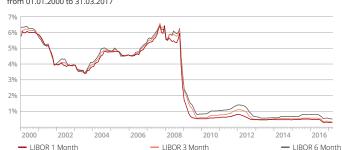


	Rate	Rate Type	Initial Period	Initial Payment*	Loan Fees	Final Rate
State Bank of India	2.99%	Tracker	5 Years	£186.88	£937.00	4.49%
Buy to Let Club (Foundation LTD)	3.49%	Fixed	30/04/2022	£218.13	£1,500.00	4.85%
3mc (Foundation HL LTD)	3.49%	Fixed	30/04/2022	£218.13	£1,500.00	4.85%
Paragon MTG BTL	3.75%	Fixed	31/07/2022	£235.00	£1,999.00	5.10%
Foundation Home Loans LTD	3.79%	Fixed	30/04/2022	£236.88	£1,500.00	4.85%
3mc (Foundation HL LTD)	3.79%	Fixed	30/04/2022	£236.88	£1,500.00	4.85%
Precise Mortgages BTL HMO	3.99%	Fixed	5 Years	£249.38	£1,125.00	3.96%
3mc (Vida Homeloans BTL)	3.99%	Fixed	5 Years	£249.38	£1,986.00	6.19%

^{*} Figures based on Purchase Price of £100,000 / £75,000 Loan / 25 Year Term (note 80% LTV products are available starting at 3.99% payrates for a 1 year term)

LIBOR / SWAP RATES

Historical UK LIBOR Rates from 01 01 2000 to 31 03 2017

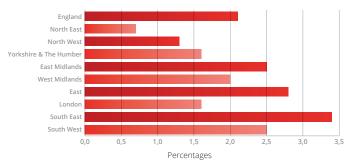


UK Swap Rates from 02.11.2015 to 21.04.2017

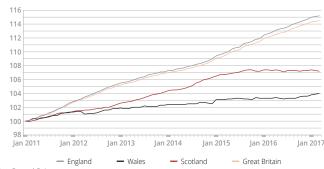


RENTING

IPHRP* percentage change over the 12 months to March 2017 by English region



IPHRP* indices for Great Britain and its constituent countries January 2011 to March 2017



*Index of Private Housing Rental Prices

- The median rent in England across all property types for the 12 months to March 2016 was £650, data from the Valuation Office Agency shows. In London this was £1,452;
- For a single room, the average monthly rent was £360 in London this was £585 (63% higher);
- The average monthly rent for a two-bedroom house in England was £600 in London this was £1,500 (150% higher);
- According to the Office for National Statistics, private rental prices in Great Britain rose by 2.6% in the 12 months to February 2017;
- Rental prices increased in all the English regions over the year to January 2017, with the South East seeing the biggest increase (3.3%) and the North East and North West seeing the lowest rise (0.9%);

- Figures from DCLG show that in 2014/15, private renters spent an average of £797 a month on rental payments, while owner-occupiers paid £663 in mortgage payments;
- Inclusive of all benefits, private renters spent an average of 41% of their income on rental payments. Owner-occupiers spent on average 18%;
- Weekly rents in the social housing sector were £106 for housing association renters and £95 for local authority renters;
- 34% of households owned their home outright, while 29% were mortgagors. 20% rent privately, and 17% pay a social rent;
- 2012/13 was the first year ever that outright owners where the largest tenure group;
- . The rate of private renting is the highest it has been since the 1960s.

Total number of monthly loans for buy-to-let property purchases and remortgages in the UK (data extracted from the Council of Mortgage Lenders)

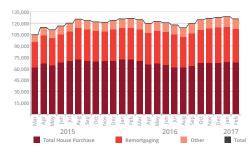


 Outstanding mortgage lending stood at £1.328 trillion at the end of February – up from £1.294 trillion a year earlier;

MORTGAGE DEBT

- The estimated average outstanding mortgage for the 11.1m households with mortgage debt was £119,937 in January;
- The average mortgage interest rate was 2.63% at the end of February;
- Households with mortgages would pay an average of £3,154 in mortgage interest over the year;
- · For new loans, the average mortgage Interest rate was 2.1%. Using the latest figures from the Council of Mortgage Lenders, this means new mortgages would attract an average of £3,347 in interest over the year;
- According to the Council of Mortgage Lenders, gross mortgage lending in February totalled an estimated £18.2 billion. This is unchanged on February 2016, and down 8% from January;
- The Financial Conduct Authority reports that 60.52% of mortgage lending in Q4 2016 was for 75% or less of a property's value;
- 5.01% of lending was for mortgages for over 90% of a property's value;
- There were 36,608 loans approved for house purchase in February, according to the British Bankers Association (BBA), almost unchanged from a year earlier;
- The average loan approved for house purchase rose to £185,800.

Approvals for lending secured on dwellings Number of approvals, split by lender and purpose



MORTGAGE ARREARS AND REPOSSESSIONS

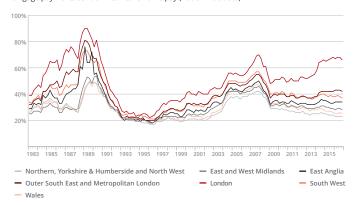
- According to the Financial Conduct Authority, at the end of Q3 2016 there were 229,061 mortgage loan accounts with arrears of more than 1.5% of the current loan balance. This is 5% up on the previous quarter;
- 60.31% of payments due for loans in arrears were received in Q3 2016;
- The Council of Mortgage Lenders reports that 94,100 (0.84%) of mortgages had arrears equivalent to at least 2.5% of the outstanding mortgage balance in Q4 2016 the second, albeit small, quarterly rise (from 92,500 in Q2 since 2012). Since the end of Q4 2015, this figure has dropped by 21 a day;
- The Council of Mortgage Lenders estimates that 5,400 owner-occupied properties were taken into possession in the year to December 2016. This equates to 15 properties being repossessed every day, or one property being repossessed every one hour, 34 minutes;
- Every day in Q4 2016, 52 mortgage possession claims were issued and 32 mortgage possession orders were made;
- · 336 landlord possession claims were issued and 268 landlord possession orders were made every day.

FIRST-TIME BUYERS

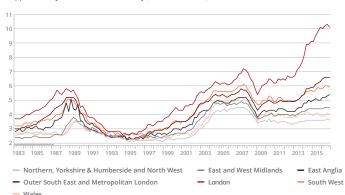
- The Office of National Statistics say that the average house price for first-time buyers was £184,973 in December 2016, which is an annual increase of 7%;
- According to the Council of Mortgage Lenders (CML), the typical first-time buyer deposit in january was 15.7% (around £28,552) 108% of an average salary;
- The average first-time buyer borrowed 3.45 times their income and the average first-time buyer loan was an estimated £132,400;
- The CML has also recently pointed to a shift towards first-time buyer and remortgage customers with less home-movers and buy-to-let landlords. The number of first-time buyers has increased steadily since early 2013 and in the 12 months to March 2017, there were 342,000 first-time buyers (the highest figure for any 12-month period in the past nine years).

First time buyer affordability measure

Mortgage payments as % of mean take home pay (Nationwide data)



First time buyer gross house price to earning ratios Supplementary measure of affordability (Nationwide data)



UK PERSONAL DEBT

- People in the UK owed £1.524 trillion at the end of February 2017. This is up from £1.476 trillion at the end of February 2016 an extra £964.45 per UK adult;
- The average total debt per household including mortgages was £56,460 in February. The revised figure for January was £56,236;
- The average debt per adult in the UK was £30,185 in February around 114.2% of average earnings. This is slightly up from a revised £30,080 a month earlier;
- Based on February 2017 trends, the UK's total interest repayments on personal debt over a 12 month period would have been £50.440 billion;
- Outstanding consumer credit lending was £196 billion at the end of February 2017. This is up from £181 billion at the end of February 2016, and is an increase of £289.79 for every adult in the UK.











































